



Allowable Ex Parte Briefing
ND-2019-29-E
Southeast Energy Efficiency Alliance

11/7/2019

COPY

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Allowable Ex Parte Briefing ND-2019-29-E
Southeast Energy Efficiency Alliance (SEEA) -
Request for an Allowable Ex Parte Briefing to
Discuss General Information and Considerations
Regarding Regulatory Electric Vehicle Policies

TRANSCRIPT OF ALLOWABLE
PROCEEDINGS

EX PARTE BRIEFING

HEARING BEFORE: Chairman Comer H. "Randy" Randall;
Commissioner John E. "Butch" Howard; Commissioner
Thomas J. "Tom" Ervin; Commissioner G. O'Neal
Hamilton; Commissioner Swain E. Whitfield; and
Commissioner Florence P. Belser

ADVISOR TO COMMISSION: Joseph Melchers,
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Alliance (SEEA)

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Office of Regulatory Staff

COURT REPORTER: Kathleen R. Tackett, CVR-M

INDEX

Opening Matters 3

Presentation on Electric Transportation Trends
and Opportunities
Anne Blair
(Director of Energy Efficient Transportation
Southeast Energy Efficiency Alliance (SEEA) 7

Question(s)/Comment by the Commissioners 24

Closing Matters 37

Please note the following inclusions/attachments to the
record:

PowerPoint Presentation Slides (PDF) re: "Presentation
on Electric Transportation Trends and Opportunities."

1 PROCEEDINGS

2 CHAIRMAN RANDALL: Good afternoon, everyone,
3 and welcome. I'm going to ask for this
4 allowable ex parte -- I want to ask Mr.
5 Melchers to read the docket.

6 MR. MELCHERS: Thank you, Mr. Chairman and
7 Commissioners. We are here pursuant to a
8 notice of request for Allowable Ex Parte
9 Briefing. The party requesting the briefing
10 is Southeast Energy Efficiency Alliance. We
11 are here at the appointed time, as requested
12 -- November 7th, 2 p.m. -- here in the
13 Commission's hearing room.

14 Mr. Chairman, the subject matter to be
15 discussed at today's briefing is: "General
16 Information and Considerations Regarding
17 Regulatory Electric Vehicle Policies."

18 Thank you, Mr. Chairman.

19 CHAIRMAN RANDALL: Great. Ms. Blair, welcome.
20 I know before we start, we got to go to Mr.
21 Bateman.

22 MR. BATEMAN: Good afternoon, Mr. Chairman,
23 members of the Commission. My name is Andrew
24 Bateman. I'm an attorney for the South
25 Carolina Office of Regulatory Staff, and I'm

1 here as the designee for the executive
2 director of the Office of Regulatory Staff at
3 this Allowable Ex Parte being presented by
4 Southeast Energy Efficiency Alliance. As the
5 ORS representative, it's my duty to certify
6 the record of this proceeding to the Chief
7 Clerk of the PSC within 72 hours that this
8 briefing was conducted in compliance with the
9 provisions of South Carolina Code Annotated,
10 Section 58-3-260, subsection "C". It is the
11 ORS representative's responsibility and
12 statutory duty in these proceedings to attend
13 the briefing and file a written certification
14 that such briefing was conducted in compliance
15 with the provisions of that statute. It is up
16 to the presenters, Commission, Commission
17 staff, and all attendees to ensure that the
18 actions here today follow the provisions of
19 58-3-260. That is the purpose of the
20 statement that you need to sign and return to
21 the desk in the back of the room when you
22 leave today.

23 The requirements of that code section
24 are, in part, that the Allowable Ex Parte be
25 confined to the subject matter which has been

1 noticed. By limiting discussion to the
2 subject matter noticed, the statute creates a
3 narrow exception: the general prohibition
4 against ex parte communications. In this
5 case, the issue noticed is "General
6 Information and Consideration Regarding
7 Regulatory Electric Vehicle Policies." I,
8 therefore, ask that everyone here please
9 refrain from discussing any matters not
10 related to that subject.

11 Second, the statute prohibits any
12 participants, Commissioners, or Commission
13 staff from requesting or giving any
14 commitment, predetermination, or prediction
15 regarding any action by any Commissioner as to
16 any ultimate or penultimate issue which either
17 is or is likely to come before the Commission.

18 Third, I'd ask that the participants,
19 Commissioners, and staff refrain from
20 referencing any reports, articles, statutes,
21 or documents of any kind that are not included
22 in today's presentation to prevent the need
23 for myself or the folks from Southeast Energy
24 Efficiency Alliance from having to try to and
25 track down copies or links to these documents

1 to include in the record. As known, the
2 information contained in the presentation
3 appears to have been marked or requested to be
4 granted confidentiality, I'd ask that the
5 presenters refrain from referencing or
6 discussing any materials over which they'd
7 like to maintain confidentiality. And I'd ask
8 the Commissioners, please be understanding if
9 the presenters decline to provide such
10 information to Commissioner questions here
11 today.

12 Finally, if I've counted my days
13 correctly, material corresponding to today's
14 proceeding will be posted on the Commission's
15 website by the end of the day next Thursday.
16 Any document referenced or utilized today
17 should be included in that posting.

18 Again, please make sure to read, sign,
19 and return the certification form which you
20 were given at the door when you came in today.
21 Everyone needs to read the form, and if
22 necessary, make any appropriate comments
23 before signing and returning. This form needs
24 to be signed by each attendee to certify that
25 the requirements contained in South Carolina

1 Code Annotated Section 58-3-260, subsection
2 "C" have been complied with at the
3 presentation here today.

4 Thank you very much, Mr. Chairman.

5 CHAIRMAN RANDALL: Thank you. Okay. Ms.

6 Blair, we're glad to have you here today and
7 looking forward to your presentation.

8 MS. BLAIR: Thank you very --

9 CHAIRMAN RANDALL: Let me get you to -- yeah,
10 get that red light on so we can all --
11 everybody can hear you.

12 MS. BLAIR: Thank you, Commissioner Randall,
13 and all of -- of the Commissioners. I
14 appreciate the opportunity to share with you
15 information about electric transportation,
16 policies and trends and opportunities. As was
17 mentioned by Mr. Bateman, this information is
18 general information, and I will seek to -- to
19 keep it in that manner.

20 So just to get started, the Southeast
21 Energy Efficiency Alliance, we are a regional,
22 non-profit organization. We work in 11 states
23 throughout the Southeast. We work to promote
24 energy efficiency and energy-efficient
25 transportation and are headquartered in

1 Atlanta, Georgia. We work on a number of
2 programs: the program that I direct is the
3 Energy Efficient Transportation Program; as
4 well as on general energy efficiency policy;
5 built environment, which is things like energy
6 codes as well as financial opportunities for
7 energy efficiency programs. Our electric
8 transportation goals are to serve as a
9 resource for stakeholders on energy efficient
10 transportation programs and information; to
11 support state policymakers, state agencies,
12 and utilities' NEET information; and to help
13 cultivate state-based leaders in this subject
14 matter as well as supporting increased
15 consumer awareness about electric
16 transportation.

17 So to get started, want to just provide
18 some background of what we're talking about in
19 terms of electric vehicles. One of the
20 questions I often get is, you know, "Is it a
21 golf cart or a Tesla?" Well, there's a whole
22 lot of other vehicles that are now available
23 for people, and I want to go through and share
24 just some information about that. So when I'm
25 talking about EVs or electric vehicles, I'm

1 talking about primarily all electric --
2 battery electric vehicles. But it may also,
3 at sometimes, include battery -- I mean, plug-
4 in hybrid vehicles in which a portion of it is
5 battery powered, but then it can switch over
6 to gasoline or a diesel. There are increasing
7 number of electric vehicles available to
8 consumers as well as fleets, so both light and
9 heavy-duty vehicles. In 2011 there were just
10 around six models available in the Southeast
11 region. Now there's more than 50 models that
12 consumers can get. And we expect that to
13 increase to somewhere around 250 in the next
14 few years. According to a 2019 survey by the
15 "Consumer Reports" that they did just
16 recently, 63 percent of prospective car-buyers
17 are considering electric models. And just
18 graphically, to show where we are in terms of
19 model offerings, you'll see where we were in
20 -- in -- in 2008 that I referenced earlier
21 increasing through 2018 with more than 50
22 models.

23 Here is just a snapshot of some of the
24 heavy-duty electric vehicle options. And this
25 is going to be a really important opportunity

1 for utilities in terms of depot charging,
2 large-scale charging, infrastructure
3 opportunities. Proterra is located here in
4 South Carolina. They're making electric buses
5 and have numerous orders nationally,
6 internationally for those vehicles. Other bus
7 companies include New Flyer, BYD, Blue Bird,
8 and others. We're excited to see that
9 Freightliner has introduced an electric long-
10 haul truck, and we are expecting other
11 manufacturers to come out with more of those.
12 We're seeing more shuttle buses around
13 airports in particular that are powered solely
14 by electric. And then also garbage trucks and
15 other work vehicles that are being powered by
16 electricity. And that provides benefits
17 particularly to public health in -- in our
18 communities.

19 All right. This is just a little bit of
20 information to get you grounded on charging
21 infrastructure and let -- you'll hear me refer
22 to the different levels of charging. Level 1
23 and 2 is very -- Level 1 is your base slow
24 charging. You can plug a vehicle just into a
25 regular outlet, and typically, if you have a

1 Nissan Leaf, or you know, some car that has
2 around 100 miles, you're going to need all
3 night -- you know, more than 24 hours to get a
4 full charge on that. So, often, people will
5 install what's called a "Level 2 charger" in
6 their home, or that's typically what you'll
7 see in retail locations is Level 2 charging.
8 And so that's the second level. And then DC
9 fast charging is what we're going to see
10 particularly in fleet applications. We're
11 going to need along corridors to help people
12 in their long-distance trips. That is much
13 more expensive charging infrastructure, but
14 really help people to reach longer
15 destinations. So Level 1, Level 2, and then
16 DC fast charging is primarily what I'm going
17 to refer to.

18 All right. So where is the industry?
19 We're now at over one million vehicle --
20 electric vehicles in the United States. We're
21 seeing major charging companies, Greenlots and
22 others, being acquired by oil companies, like
23 Shell and BP. As I mentioned earlier, more
24 electric vehicle models are being introduced.
25 Manufacturers are making long-term commitments

1 to switch to electric platforms. All major
2 manufacturers have made a commitment to go
3 partially or all electric in the next five or
4 ten years. And we've seen over a billion
5 dollars in investments from utilities in EV
6 charging, whether that's infrastructure,
7 education programs, rebates, changes to their
8 rate designs to support electric vehicles, a
9 range of policies. And we're also seeing
10 major medium and heavy-duty vehicle models
11 announced and also major fleet commitments to
12 electrification. Major companies like Walmart
13 and others have made a commitment to go a
14 hundred percent electric. And to supply those
15 vehicles, we're going to need to have strong
16 utility involvement in setting up that
17 charging infrastructure.

18 This is a graph to showing the general
19 trend of electric vehicle adoption and growth.
20 You'll see how that's accelerated since 2011,
21 and on the very right-hand side, you'll --
22 you'll see those big yellow bars. That --
23 those are the Tesla Model 3s, which is Tesla's
24 newest model that they've made available that
25 has longer range. It's a lower-priced. And

1 what is it that's showing is that there's
2 greater demand for lower cost, longer-range
3 electric vehicles. And that's what we're
4 going to need -- more trucks, more vehicle
5 options -- in the future. The line that's at
6 the top, those are the gas prices.

7 All right. This is just demonstrating
8 the increased trend of a charging
9 infrastructure deployment as well. This
10 includes both utility and private industry
11 deployments.

12 We're also seeing an increase in the
13 range of vehicles being offered, from a median
14 of just 73 miles on a single charge to longer
15 range today. And that is increasing with
16 every new model that's coming out. The thing
17 to note here, however, is there's been
18 numerous studies that show that more than 70
19 percent of drivers today drive fewer than 30
20 miles a day. And so even the EVs that are
21 available now could work for most people's
22 needs. But this really is a cultural shift,
23 and so folks are going to need to get used to
24 and have that confidence of the longer-range
25 EVs. And we're going to see that change, I

1 think, quite a bit over the next few years.

2 All right. From a Southeast perspective,
3 you'll see here Florida is the -- the state
4 with the largest number of electric vehicles,
5 followed by Georgia. And then you'll --
6 you'll see, on down, Virginia, North Carolina,
7 Tennessee, South Carolina, Alabama, and
8 Mississippi. What's notable with -- between
9 Florida and Georgia, Florida's growth is
10 primarily due to the, you know, size of the
11 state and things like that. Georgia's growth
12 is -- was primarily from a generous tax credit
13 that was available between 2011 and 2015.
14 That really drove interest in electric-vehicle
15 adoption. It applied both to the lease of
16 vehicles as well as the sale.

17 Charging infrastructure tracks directly
18 to the number of electric vehicles. As you'll
19 see, the largest number of charging stations
20 is in Florida, followed by Georgia, and this,
21 again, is a mix between private and utility
22 installations.

23 All right. Want to give you just a
24 general vision of the cars today and how far
25 they can go. If you'll see, there in the

1 center is Columbia, and most of the -- these
2 are the top five plus the Chevy Bolt added in
3 here. You'll see that all of the vehicles can
4 travel to many of the states in our region.
5 Of course, you'll need charging infrastructure
6 to support those wherever you're going in
7 there, so we've mapped some of the DC fast
8 charging. Now, these icons are really large,
9 so it looks like there's a lot of charging and
10 that would really meet everybody's needs.
11 But, in fact, there's a lot of space in
12 between these. But I think there's a couple
13 of things I want you, you know, to understand
14 from this and that is the cars today can
15 travel a lot farther than a lot of people
16 assume. There is a lot of infrastructure that
17 is available, but we do need more.

18 All right. This is a guide. Plug In
19 America has put together a list of principles
20 to -- to think about when considering charging
21 infrastructure deployment because it really
22 needs to work for consumers. There needs to
23 be a robust charging network to build consumer
24 confidence. I mean, that's both for fleets as
25 well as individual consumers. People need the

1 ability to charge at their place of dwelling.
2 Electricity rates need to encourage the
3 adoption of EVs. Currently, for example,
4 Georgia has -- Georgia Power in particular has
5 a time-of-use rate. It's one cent per
6 kilowatt hour in the middle of the night and
7 then 20 cents during the peak of the day. So
8 that's one way that they're -- they're looking
9 at driving, you know, when people charge their
10 vehicles.

11 People need to have confidence and know
12 they can find a station when they need it. So
13 up-to-date maps and directional signage; needs
14 to be consistent etiquette guidelines, a
15 standard payment method. Currently, there's
16 many different forms of payment not just
17 credit cards. You have individual company
18 cards. So we think that it's important to
19 standardize that process. Stations should
20 abide by interoperability billing standards
21 and knowing the total cost of what people are
22 paying when they're charging the vehicle. And
23 knowing what the charging rate is -- the
24 kilowatts at the station -- as well as knowing
25 the operational status at the station. Is

1 that station, even though I see it on a map,
2 is it actually available for me to use? So
3 keep these, you know, in mind as considering
4 charging infrastructure deployment.

5 From a forecast perspective, we are
6 expecting to see electric vehicles continue to
7 grow both on light and heavy-duty side.

8 All right. So overview of some of the
9 policy trends that we're seeing across the
10 country. And I've highlighted, in particular,
11 those policies that have been adopted in the
12 southeast region. Charging incentives: Those
13 are programs like rebates being offered to
14 residential customers to put a Level 2
15 charging station in their home. Just as an
16 example, one utility in the region provides a
17 \$250 rebate to -- for a Level 2 charging
18 station, and they will provide that once it is
19 installed at the home. But the customer does
20 have the ability to have it installed by
21 someone of their choice. Those are also
22 available in some cases to businesses usually
23 at a higher -- higher rebate amount.

24 As I mentioned just a moment ago, EV
25 charging rates are another thing to consider.

1 Virginia, North Carolina, and Georgia all have
2 charging rates specific to electric vehicles.
3 State fleet incentives: Some states,
4 Virginia, for example, provides low interest
5 loans for fleets to acquire electric vehicles.
6 There are also state vehicle incentives.
7 Georgia was probably the most well known, and
8 it -- but it was a very generous tax credit.
9 It drove a lot of usage. It was \$5,000 for a
10 lease or purchase of an electric vehicle, but
11 that was repealed in 2015 because there were
12 no constraints put on it. No sunset and --
13 and so that was, in fact, repealed. Ones that
14 are currently notable: California has vehicle
15 incentives, to date is the next most popular
16 that you might hear about.

17 Also the ZEV adoption. That's the Zero
18 Emission Vehicle standards. There are many
19 states that adopted these standards, setting
20 goals for the number of vehicles that the
21 state wants to see by a certain date. And one
22 of the things that this help does is gives
23 manufacturers certainty and provide more
24 options to consumers in those states. For
25 example, you can get a whole lot more vehicles

1 in a state -- vehicle options in a state that
2 has adopted the ZEV standard versus those that
3 have not. So there is a limited availability
4 of models for most of the southeastern states.

5 There's also a growing trend of charging
6 infrastructure planning and deployment plans.
7 So many states are developing statewide plans.
8 North Carolina recently completed their zero-
9 emissions vehicle plan. Tennessee has
10 developed a Drive Electric Tennessee plan.
11 And Florida is in the process of developing a
12 plan. And this helps align both private
13 industry as well as utilities in the charging
14 infrastructure planning process.

15 And then a -- a critical piece of all of
16 this is consumer awareness about the types of
17 vehicles, access to charging, you know. This
18 is a -- a different way of travel. And there
19 will be some cultural shifts in this -- in
20 this new industry and new economic opportunity
21 for the state. But there needs to be a lot
22 more consumer awareness about the availability
23 and the options.

24 So I want to highlight some of the
25 utility -- other utility filings around the

1 country. This is a growing trend. As you'll
2 see here, some of the first filings began in
3 around 2012, and this has been increasing over
4 the past several years. Sixty-five filings
5 have been approved. 1.2 billion dollars in
6 programs among 41 utilities. And that equates
7 to about 23 -- more than 2300 fast charging
8 stations and more than 45,000 Level 2 charging
9 stations. There's some 32 filed programs that
10 have yet to be approved. They're in the
11 process, and \$1.5 billion investment that has
12 been proposed. And then there's been other
13 programs that have been denied or withdrawn or
14 resubmitted in some manner, and that --
15 there's a number of factors that have affected
16 that from uncertainty about what, you know,
17 the specific role is of the utility or certain
18 elements of the program have been pulled out
19 and others have been included. Some of the
20 examples, for example, Xcel Energy, the
21 Commission required the utilities to file
22 detailed plans. There's Commissions who are
23 actually requiring the utilities to make plans
24 for -- for charging infrastructure so to
25 support consumers. As you know, there's also

1 Duke Energy filing here. There's one in North
2 Carolina as well. There -- the -- in Michigan
3 the Commission hosted technical conferences
4 and workshops and set up independent dockets
5 that would consider all the policy mechanisms
6 that could be considered by the Commissions.
7 In Maryland, the Commission opened a -- a
8 specific docket to engage stakeholders in this
9 process and considered and approved specific
10 programs.

11 The components that have been a part of
12 all these filings have included everything
13 from, as you'll see here, EVSE. That's
14 referring to charging stations. Those
15 programs include some that are the utility
16 provides the support up to the point of the
17 charging station, and in some cases, it
18 includes that they are actually owning and
19 operating the stations. Also includes EV
20 rates, which I've already mentioned a couple
21 of times. Programs have -- also include
22 utility education and outreach. Many of them,
23 for example, are doing direct outreach, like
24 ride and drive events where people can see
25 cars. They're educated on what a charging

1 station is, or they have a website where
2 people can go on, put in how much they drive
3 on a daily basis, and it will provide
4 suggestions of what cars that are currently on
5 the market that would be available to them
6 today. It also includes evaluation and
7 administration. This can include data
8 management and tracking to figure out, you
9 know, what the load opportunity and subsequent
10 kind of backup power opportunities there could
11 be from the transportation sector in the
12 future. And then also includes EV incentives.
13 I also mentioned that earlier. That includes
14 things like our charging station rebates.

15 We believe that utility programs are
16 critically valuable to our states in terms of
17 reliability, dependability of charging
18 infrastructure. We also think there's space
19 for private industry and utility engagement
20 and owner in operations of vehicle charging.

21 There's been some reports that have shown
22 that, as EV adoption increases, there will be
23 downward pressure on rates overall. It's
24 opportunity for peak shaving as well as grid
25 resilience, utilizing vehicles for backup

1 power. And it serves ratepayers and non-
2 ratepayers in terms of the clean-air benefits
3 and others in communities with high emissions.
4 And also an opportunity to connect more energy
5 services.

6 We believe we -- you need multiple
7 parties, both private industry as well as
8 utility investment in these programs to meet
9 the charging needs that we're -- that will be
10 required to meet EV growth into the future.
11 And we think utilities should get prepared now
12 and invest in that and figure out what the
13 role is that they really want to have in this
14 process. They can build at scale, compared to
15 private industry, and will have reduced
16 installation costs and they have low -- they
17 have access to low-cost capital and existing
18 expertise in installation and maintenance.

19 Drivers really need dependable, reliable
20 charging stations. Utilities can better help
21 plan and integrate load and minimize grid
22 impacts, and as more fleets adopt electric
23 vehicles, this is going to be really important
24 for the utility to be able to anticipate what
25 that load is and what their opportunities to

1 manage that are.

2 And it offers the ability to meet the
3 needs of all customers, providing charging
4 stations in locations where there may not be
5 high utilization, but it builds consumer
6 confidence in their travel needs.

7 Utilities are also in a good place for
8 grid monitoring and distribution planning,
9 based on the increasing adoption of vehicles,
10 both light and heavy-duty.

11 That is my summary today, and I'm happy
12 to entertain any questions. Thank you.

13 CHAIRMAN RANDALL: Thank you, ma'am.

14 Commissioners, questions? Commissioner Ervin.

15 COMMISSIONER ERVIN: Thank you, Mr. Chairman.

16 EXAMINATION

17 BY COMMISSIONER ERVIN:

18 Q Ms. Blair, thank you for coming today. It's been
19 an informative presentation. You mentioned the
20 North Carolina docket, and I'm wondering, did you
21 attend the -- I think they called it a -- a
22 "seminar" or "planning session" that was held by
23 the North Carolina Commission regarding EVs?

24 A I did not.

25 Q One of the questions that the North Carolina

1 Commission had at that meeting, I'm told, is that
2 the -- the staff -- the Public Staff questioned
3 whether or not an investor-owned utility should
4 have an ownership interest in the charging stations
5 or whether it would be more advantageous for
6 private industry groups to pursue that. And so
7 there seems to be a little, I won't say "tension,"
8 but interest in terms of how best to -- to proceed.

9 What's your recommendation in that regard?

10 A I believe that we need both. And to meet the
11 forecasts for electric vehicle adoption, we're
12 going to have to have both. I think there's space
13 for all. I do think that it will be really
14 valuable to have utilities directly involved in
15 some of that.

16 Now they -- I -- I do think that doing it on a
17 pilot basis is helpful. The industry has changed a
18 lot since some of the initial pilots, and so there
19 -- we need -- there's more to figure out on how the
20 industry's changed, where current EV ownership is
21 in each of -- each of the states, and how to
22 maximize the opportunities.

23 I think it's important for utilities to really
24 figure out what they want their role to be. And it
25 may be up to the point of charging stations. It

1 may be owning and operating. I have found,
2 personally, that many of the charging stations that
3 have a joint partnership between private companies
4 and the utility are the most reliable stations.
5 And as a driver of an electric vehicle, that's
6 really important to me.

7 So there needs to be a strong partnership in
8 that and -- and accountability, and I believe,
9 because there is oversight of those, their role is
10 really important. But I think there's -- there is
11 a role for private industry, absolutely.

12 Q And, so, one thought that I've had about all that
13 is -- is the technology is -- as it advances, does
14 it make sense to leap in now and require utilities
15 to -- to install these charging stations, or would
16 it be best to take a wait-and-see approach and, for
17 example, I don't know if you subscribe to or -- or
18 view www.eenews.net. Are you familiar with that
19 website?

20 A Uh-huh. Yes. Yes.

21 Q I'm told there was an article in -- on the website
22 this week that said a -- a Penn State engineer has
23 now found a way to manufacture a ten-minute EV
24 charging station, which would be a game changer,
25 obviously.

1 A Right.

2 Q If you could put in a charging station at a filling
3 station or a -- a fast-food store, and you could --
4 you could plug in and get -- get fully charged in
5 ten minutes, that -- that would clearly be a game
6 changer. But the question is, how soon could this
7 kind of technology become widespread in terms of,
8 you know, building it to scale?

9 A Right. I think that's a really exciting
10 technology. It is -- it is very expensive, and I
11 think it's important to -- I think we need a base-
12 level of infrastructure that utilities and private
13 industry are getting out. And it needs to have
14 flexibility in the system to -- to do some of the
15 upgrades. I mean, just like, you know, our cell
16 phones and things like this. I mean, this is an
17 industry where there's going to constantly be
18 innovation.

19 But it doesn't mean we don't start now. We
20 need -- we need to start now and do that. There's
21 a -- you know, other elements, too, that -- the
22 fast charging. I mean, we need fast -- you know,
23 we need that rapid charging, definitely. But most
24 people are charging at home and will continue to do
25 that. We -- more studies also need to be done on

1 the impact to the batteries of the -- you know,
2 doing a lot of fast -- fast charging and things
3 like that, as well.

4 But, just to -- to summarize: We need a base
5 level of charging. We need to start now.
6 Utilities need to be -- be prepared for that and to
7 plan for it. And I think we need to continue on
8 that path and -- and not wait.

9 Q Okay. And so I -- I agree with you on that point,
10 but has anyone proposed national standards on how
11 to -- to do that so that if you go ahead now and
12 install a system and connect it to the grid, and
13 then three to four/five years down the road, the
14 technology's changed and improved, anybody working
15 on -- on standards -- industry standards on how to
16 best accommodate the changes going forward?

17 A I know different groups are looking at those
18 opportunities. As -- as far as I know, nothing is
19 very far; but I know groups like the Alliance for
20 Transportation Electrification and others who work
21 nationally, are looking at some of those things.
22 Of course, some of the early test bed is, of
23 course, in California, where they're, you know,
24 testing and a lot of this, and -- but there's
25 nothing to date. But I -- I do know it's something

1 people are thinking about.

2 COMMISSIONER ERVIN: Thank you.

3 MS. BLAIR: Uh-huh.

4 CHAIRMAN RANDALL: Thank you. Commissioners,
5 other questions? Commissioner Whitfield.

6 COMMISSIONER WHITFIELD: Thank you, Mr.
7 Chairman.

8 EXAMINATION

9 BY COMMISSIONER WHITFIELD:

10 Q Thank you for being with us today. I -- I just
11 have one quick question about your Slide 7, where
12 you had a -- a slide on heavy-duty electric
13 transportation.

14 A Yes.

15 Q I just wanted to ask you: I know from what I've
16 heard, you know, seen in the past that one of the
17 obstacles was that electric vehicles didn't quite
18 produce the torque or the horsepower for these
19 heavy-duty vehicles and you cite everything in here
20 from buses to long-haul trucks, delivery trucks and
21 -- and, you know, medium-sized trucks, too, and
22 medium-sized equipment. Could you, maybe, touch on
23 that: What the advances have been there or where
24 that stands as far as torque and horsepower
25 production for -- for vehicles like that?

1 A Yeah. I don't have too much information on that,
2 but I could certainly follow up with additional
3 details. But what I know in terms of electric
4 vehicle technology: Torque is not the problem.
5 Electric vehicles have much more torque than many
6 -- many gasoline or diesel vehicles. I think there
7 is a question, you know, on the, you know, payload
8 and the power --

9 Q Right.

10 A -- to carry different loads. And there -- there is
11 a lot of research going into that, but I could
12 follow up with -- with more. I don't have specific
13 details that I can recall to -- to share with you.

14 Q Yeah. It just looks like on your slide that --
15 particularly, I think, you cite garbage trucks.
16 They have, of course, a shorter range of mileage
17 and require, you know, their charge won't hold as
18 long, I guess, when you're -- you know, you're
19 saying they have the power and the torque, but at
20 the same token, you know, it's probably zapping
21 energy a lot --

22 A The -- the range --

23 Q -- quicker.

24 A -- is an issue and there are a lot of tests,
25 particularly with transit buses and things like

1 that going on right now, you know. As -- as one
2 example, Asheville, North Carolina, seeing how it
3 -- how they do on mountain roads and things like
4 that, and how that does affect the batteries.

5 There are a lot of tests in pilots --

6 Q Uh-huh.

7 A -- pilot programs on those to evaluate and then
8 share that information.

9 Q Well, it certainly -- you know, it certainly is a
10 concern. You don't want those type vehicles to get
11 in a situation where they can't go. It could --

12 A Right.

13 Q -- really, really create a -- a hazard.

14 A Right. Oh, absolutely.

15 COMMISSIONER WHITFIELD: Well, thank you.

16 MS. BLAIR: Thank you.

17 CHAIRMAN RANDALL: Commissioners, any other
18 questions?

19 COMMISSIONER HAMILTON: Mr. Chairman.

20 CHAIRMAN RANDALL: Yes, sir.

21 COMMISSIONER HAMILTON: I have one.

22 CHAIRMAN RANDALL: Commissioner Hamilton.

23 EXAMINATION

24 BY COMMISSIONER HAMILTON:

25 Q I was just wondering, what would a commercial

1 charging station look like when most of it requires
2 overnight charging, and as on a commercial basis,
3 what -- how do you foresee that --

4 A So what --

5 Q -- how to fast charge?

6 A Yeah. Well, what's been shared with me in terms of
7 these commercial charging and what we -- and one of
8 the real benefits, for example, you know, school
9 buses, is they sit most of the time. So, you know,
10 charging overnight, they're not going to need that
11 -- that fast charging. But the scale of some of
12 these fleet operations is, essentially, as if a
13 utility is building a new power plant. I mean, the
14 scale of power that's going to be needed to serve
15 some of these -- these fleets, that's going to be a
16 lot of load for the utilities and a lot of charging
17 stations, a lot of ports at those locations.

18 But it is going to vary, depending of what
19 type of fleet it is. So the school buses and
20 others, it's going to be something that's a slower
21 charge likely. But for like the transit buses,
22 they're going to need something quicker, because
23 they're running all day long. And so it's going to
24 vary depending on the application.

25 Q Okay. Like what I'm thinking about, if I'm on

1 vacation with my family, and we're on the
2 interstate and I just can flip off and get gas.

3 A Uh-huh.

4 Q What am I going to do with an electric vehicle a
5 hundred and something miles away?

6 A Well, you -- you can do that today, and we want to
7 see many of the gaps that do exist along major
8 highway corridors -- we want to see more charging
9 stations. And we -- we think private industry and
10 utilities have a role in filling those critical
11 gaps.

12 Q Okay. I'm still -- to get back to my first
13 question. Now, I get off the interstate, what's
14 the charging station going to look like? Is it
15 just going to be one car that they can do, or tell
16 me about that.

17 A It will -- it will vary, depending -- from one that
18 might have two ports to that -- two stops, it'll
19 have multiple charging stations with multiple
20 "ports," is what we call them, the -- you know, the
21 actual plugs. It will vary. There'll be some that
22 will just have one; others that will have a whole
23 bank. And that's what we're finding today. So,
24 for example, you know, on our drive up here, if I
25 was to pull off 20 at -- in Madison, just outside

1 Atlanta, there's a couple of stations where there's
2 -- there's a DC fast charger that has two different
3 ports, and then there's a Level 2 charging station,
4 with two ports. So that's potentially four
5 different, you know, cars that could be there.

6 But Electrify America has banks of ten to
7 twelve charging stations, similar to Tesla. They
8 -- they have, you know, ten/twelve different
9 stations at their "depots" is what I call them, but
10 yes.

11 COMMISSIONER HAMILTON: Thank you. Thank you
12 very much.

13 MS. BLAIR: Uh-huh.

14 CHAIRMAN RANDALL: Thank you. Commissioners?
15 Commissioner Howard.

16 EXAMINATION

17 BY COMMISSIONER HOWARD:

18 Q A couple of questions.

19 A Yes.

20 Q Are you or any of your -- are any of these projects
21 the beneficiary of the Volkswagen settlement?

22 A There are a lot of Volkswagen settlement programs.
23 I didn't reference any individual projects. But
24 Volkswagen is a large opportunity. So, you know,
25 there are the two pots of money, I referenced

1 earlier. They are Electrify America, which is one
2 pot that's deploying -- deploying charging
3 infrastructure, for example, long corridors. Then
4 the -- the other pot, which the Department of
5 Insurance is handling here in South Carolina, that
6 is primarily -- will support transition of heavy-
7 duty diesel vehicles to some other fuel, whether it
8 be electric buses or, you know, it could be in
9 another diesel vehicle or a natural gas vehicle.
10 And, also, the charging infrastructure, for
11 example, to support the electrics that are
12 deployed.

13 So there are, you know, each of the states is
14 deploying the VW settlement funds, based on how
15 they finalize their plans. So, you know, South
16 Carolina has a specific plan for how that's going
17 to be rolled out. Florida's is somewhat different.
18 Similarly to all the other states. Some of them
19 are prioritizing that all the diesels that are
20 taken off the road must be electric. Others are
21 saying it could be any fuel type.

22 I can get you a list of some of the projects
23 if you would like.

24 Q Fine. I -- I don't need it. I'm not on it, so I
25 won't need it.

1 There was a conversation several years ago
2 when we first started talking about EVs, about
3 there could be -- only be so many charges,
4 residential charges, within -- on a transformer.
5 And after that, then the utility would have to
6 replace the transformer at a cost of non-EV charger
7 owners having to subsidize it. Is that still an
8 issue, or what is that story?

9 A There will be a limit. So adding a Level 2
10 charging station at your home is basically adding
11 something a little more than another air
12 conditioner unit. And so there will be additional
13 pressure on, you know, the transmission and
14 distribution system. And, so, those upgrades will
15 need to be made to support the vehicles.

16 And, you know, it is -- we believe that,
17 ultimately, this transition is going to support all
18 ratepayers and as the vehicle costs come down,
19 there are more options. Already, the secondary
20 market, you can get a Volt, a Bolt, a Leaf, for,
21 you know, under \$20,000. So that is growing, that
22 more people will be able to take advantage of it.
23 So it will benefit all ratepayers, in terms of, you
24 know, clean air as well as access. And, so, yes --

25 Q As we --

1 A -- all of us will need to pay for it.

2 Q All of us have to pay for it?

3 A Yes.

4 Q Okay.

5 COMMISSIONER HOWARD: Thank you very much.

6 CHAIRMAN RANDALL: Thank you. Commissioners,
7 anything else? I was going to say, we got to
8 -- at NARUC last summer, we got -- we visited
9 a -- a battery storage facility, but we rode
10 there on a Proterra bus.

11 MS. BLAIR: Uh-huh.

12 CHAIRMAN RANDALL: And that they had shipped
13 up there on top of a flatbed truck. But it
14 was -- one of the things they told us about
15 that was it was made out of some sort of
16 composite materials. It was much lighter than
17 a normal bus that made it -- the charge last
18 longer and that kind of thing. So I -- I
19 thought that was pretty interesting. But the
20 same battery -- small batteries that were in
21 drawers at the battery storage facility were
22 what they were using to power --

23 MS. BLAIR: Uh-huh.

24 CHAIRMAN RANDALL: -- the electric bus. So I
25 learned a little bit about that there. So

1 that was very interesting.

2 MS. BLAIR: Yeah. It's a new industry, new
3 economic opportunity for the state. I'm, you
4 know, excited Proterra's here. BMW's doing
5 some of their electric manufacturing. There's
6 a lot of new opportunities with the
7 technology.

8 CHAIRMAN RANDALL: Proterra seems to be doing
9 very well and getting a lot of contracts
10 around all over the country.

11 MS. BLAIR: Right.

12 CHAIRMAN RANDALL: From right outside of
13 Greenville, so. Any other questions,
14 Commissioners?

15 Okay. If not, Ms. Blair, thank you so
16 much for being here today. Very informative
17 and we enjoyed your presentation very much.

18 MS. BLAIR: Thank you for the opportunity.
19 I'm happy, you know, to do any follow up and
20 provide additional information. Thank you.

21 CHAIRMAN RANDALL: Wonderful. Thank you.
22 Okay. If there's nothing else to come before
23 us, we are adjourned.

24 (WHEREUPON, at 2:48 p.m. the
25 proceedings in the above-entitled

1 matter were adjourned.)

2 (*This transcript may contain quoted material.

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4 by the speaker.)

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STATE OF SOUTH CAROLINA)
)
COUNTY OF LEXINGTON)

CERTIFICATE

Be it known that Kathleen R. Tackett, CVR-M,
took the foregoing proceeding and hereby attests:

that I was then and there a notary public in and
for the State of South Carolina-at-large and that by
virtue thereof I was duly authorized to administer an
oath;

that the deponent/witness was first duly sworn to testify to the truth, the whole truth, and nothing but the truth, concerning the matter in the controversy aforesaid;

that the foregoing transcript represents a true, accurate, and complete transcription of the testimony so given at the time and place aforesaid to the best of my skill and ability;

that I am neither a relative nor an employee of any of the parties hereto, nor of any attorney or counsel employed by the parties hereto, nor interested in the outcome of this action;

that, if a recording of an event was supplied by another party for purposes of transcription and I was not present during that event, the foregoing pages were transcribed to the best of my skill and ability; additionally, any identifications of speakers were provided to me by the party supplying the recording;

that, in the event of a nonappearance by the witness, the foregoing details for the nonappearance are accurate.

In witness thereof, I have hereunto affixed my signature and title.

Kathleen R. Tackett, CVR-M

Date: 11/12/2019

Notary public for South Carolina

My commission expires July 19, 2020